

**JOHN TAOLO GAETSEWE DISTRICT  
MUNICIPALITY  
PERFORMANCE AGREEMENT FOR  
SECTION 57 EMPLOYEES**

**MADE AND ENTERED INTO BY AND BETWEEN:**

**THE JOHN TAOLO GAETSEWE DISTRICT  
MUNICIPALITY AS REPRESENTED BY THE  
MUNICIPAL MANAGER,**

**DISANG MOLAOLE**

**AND**

**MOTSHABI WILBEFORCE MOLUSI**

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**THE EMPLOYEE OF THE MUNICIPALITY)**

**For the Financial Year:**

**01 JULY 2018- 30 JUNE 2019**

**Provisional (Monthly) review for:  
01 AUGUST 2018 – 31 AUGUST 2018**

## PERFORMANCE AGREEMENT

ENTERED INTO BY AND BETWEEN:

**The Municipality of John Taolo Gaetsewe District herein represented by Disang Molaole in his capacity as *Municipal Manager* (hereinafter referred to as the Employer or Supervisor)**

And

**MOTSHABI WILBEFORCE MOLUSI**

**Employee of the Municipality of John Taolo Gaetsewe (hereinafter referred to as the Employee).**

**WHEREBY IT IS AGREED AS FOLLOWS:**

### 1. INTRODUCTION

1.1 The Employer has entered into a contract of employment with the Employee in terms of section 57(1)(a) of the Local Government: Municipal Systems Act 32 of 2000 ("the Systems Act"). The Employer and the Employee are hereinafter referred to as "the Parties".

1.2 Section 57(1)(b) of the Systems Act, read with the Contract of Employment concluded between the parties, requires the parties to conclude an annual performance Agreement.

1.3 The parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the Employee to a set of outcomes that will secure local government policy goals.

1.4 The parties wish to ensure that there is compliance with Sections 57(4A), 57(4B) and 57(5) of the Systems Act.

## **2. PURPOSE OF THIS AGREEMENT**

The purpose of this Agreement is to

**2.1** comply with the provisions of Section 57(1)(b),(4A),(4B) and (5) of the Systems Act as well as the Contract of Employment entered into between the parties;

**2.2** specify objectives and targets established for the Employee and to communicate to the Employee the Employer's expectations of the Employee's performance expectations and accountabilities;

**2.3** specify accountabilities as set out in the Service Delivery Budget Implementation Plan (Annexure A);

**2.4** monitor and measure performance against set targeted outputs;

**2.5** use the Performance Agreement and Performance Plan as the basis for assessing the suitability of the Employee for permanent employment and/or to assess whether the Employee has met the performance expectations applicable to his/her job;

**2.6** appropriately reward the Employee in accordance with the Employer's performance management policy in the event of outstanding performance; and

**2.7** give effect to the Employer's commitment to a performance-orientated relationship with the Employee in attaining equitable and improved service delivery.

## **3. COMMENCEMENT AND DURATION**

**3.1** This Agreement will commence on the 01 AUGUST 2018 and will remain in force until 30 AUGUST 2018 where after a new Performance Agreement, Performance Plan and Personal Development Plan shall be concluded between the parties from month to month and amendments of any portion thereof.

**3.2** The parties will review the provisions of this Agreement during the end of each month. The parties will conclude a new Performance Agreement and Performance Plan that replaces this Agreement at least once a month by not later than the beginning of each successive month and approval from Council.

**3.3** This Agreement will terminate on the termination of the Employee's contract of employment for any reason.

**3.4** The content of this Agreement may be revised at any time during the above-mentioned period to determine the applicability of the matters agreed upon.

3.5 If time during the validity of this Agreement the work environment alters at any (whether as a result of government or council decisions or otherwise) to the extent that the contents of this Agreement are no longer appropriate, the contents shall immediately be revised.

#### **4. PERFORMANCE OBJECTIVES**

4.1 The Service Delivery Budget Implementation Plan (Annexure A) sets out

4.1.1 the performance objectives and targets that must be met by the Employee; and

4.1.2 the time frames within which those performance objectives and targets must be met.

4.2 The performance objectives and targets reflected in Annexure A are set by the Employer in consultation with the Employee and based on the Integrated Development Plan and the Budget of the Employer, and shall include key objectives; key performance indicators; target dates and weightings.

4.3. The key objectives describe the main tasks that need to be done. The key performance indicators provide the details of the evidence that must be provided to show that a key objective has been achieved. The target dates describe the timeframe in which the work must be achieved. The weightings show the relative importance of the key objectives to each other.

4.4. The Employee's performance will, in addition, be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan.

#### **5. PERFORMANCE MANAGEMENT SYSTEMS**

5.1 The Employee agrees to participate in the performance management system that the Employer adopts or introduces for the Employer, management and municipal staff of the Employer.

5.2. The Employee accepts that the purpose of the performance management system will be to provide a comprehensive system with specific performance standards to assist the Employer, management and municipal staff to perform to the standards required.

5.3. The Employer will consult the Employee about the specific performance standards that will be included in the performance management system as applicable to the Employee.

#### **6. THE EMPLOYEE AGREES TO PARTICIPATE IN THE PERFORMANCE MANAGEMENT AND DEVELOPMENT SYSTEM THAT THE EMPLOYER ADOPTS.**

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**6.1.** The Employee undertakes to actively focus towards the promotion and implementation of the KPAs (including special projects relevant to the employee's responsibilities) within the local government framework.

**6.2.** The criteria upon which the performance of the Employee shall be assessed shall consist of a component, of which it shall be contained in the Performance Agreement.

**6.2.1.** The Employee must be assessed against the components, with a weighting of 100 allocated to the Key Performance Areas (KPAs)

**6.2.2.** Area of assessment will be weighted and will contribute to a total score.

**6.3.** The Employee's assessment will be based on his/ her performance in terms of the outputs/ outcomes (performance indicators) identified as per attached Service Delivery Budget Implementation Plan (Annexure A), which are linked to the KPA's, and will constitute 100% of the overall assessment result as per the weightings agreed to between the Employer and Employee:

<b>Key Performance Areas (KPA's)</b>	<b>Weightings</b>
Basic Services	60%
Municipal Institutional Development and Transformation	10%
Local Economic Development	10%
Municipal Financial Viability and Management	10%
Good Governance and Public Participation	10%
<b>Total</b>	<b>100%</b>

## **7. EVALUATING PERFORMANCE**

**7.1** The Service Delivery Budget Implementation Plan for **2018/2019** (Annexure A) to this Agreement sets out.

**7.1.1** the standards and procedures for evaluating the Employee's performance; and

**7.1.2** the intervals for the evaluation of the Employee's performance.

**7.2** Despite the establishment of agreed intervals for evaluation, the Employer may in addition review the Employee's performance at any stage while the contract of employment remains in force.

7.3 Personal growth and development needs identified during any performance review discussion must be documented in a Personal Development Plan as well as the actions agreed to and implementation must take place within set time frames.

7.4 The Employee's performance will be measured in terms of contributions to the goals and strategies set out in the Employer's IDP.

7.5 The annual performance appraisal will involve:

7.5.1 Assessment of the achievement of results as outlined in the Service Delivery Budget Implementation Plan:

(a) Each KPA should be assessed according to the extent to which the specified standards or performance indicators have been met and with due regard to ad hoc tasks that had to be performed under the KPA.

(b) An indicative rating on the five-point scale should be provided for each KPA.

(c) The applicable assessment rating calculator (refer to paragraph 6.5.3 below) must then be used to add the scores and calculate a final KPA score.

### 7.5.3 Overall rating

An overall rating is calculated by using the applicable assessment-rating calculator. Such overall rating represents the outcome of the performance appraisal.

7.6 The assessment of the performance of the Employee will be based on the following rating scale for KPA's:

Level	Terminology	Description	Rating				
			1	2	3	4	5
5	<b>Outstanding performance</b>	Performance far exceeds the standard expected of an employee at this level. The appraisal indicates that the Employee has achieved above fully effective results against all performance criteria and Indicators as specified in the Performance agreement and Performance plan and maintained this in all areas of responsibility throughout the year.					
4	<b>Performance significantly above expectations</b>	Performance is significantly higher than the standard expected in the job. The appraisal indicates that the Employee has achieved above fully effective results against more than half of the performance criteria and indicators and fully achieved all others throughout the year.					
3	<b>Fully effective</b>	Performance fully meets the standards expected in all areas of the job. The appraisal indicates that the Employee has fully					

		achieved effective results against all significant performance criteria and indicators as specified in the Performance agreement and Performance Plan	
2	<b>Not fully effective</b>	Performance is below the standard required for the job in key areas. Performance meets some of the standards expected for the job. The review / assessment indicates that the employee has achieved below fully effective results against more than half the key performance criteria and indicators as specified in the Performance Agreement and Performance Plan.	
1	<b>Unacceptable performance</b>	Performance does not meet the standard expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against almost all of the performance criteria and indicators as specified in the PA and Performance Plan. The employee has failed to demonstrate the commitment or ability to bring performance up to the level expected in the job despite management efforts to encourage improvement.	

The following formula is used to calculate each KPA's Key Performance Indicator (KPI) Weighting:

Level 5: Current weighting / 100 x 100 = add for outstanding

Level 4: Current weighting / 100 x 50 = add for above satisfactory

Level 3: Current weighting = satisfactory

Level 2: Current weighting / 100 x 50 = Subtract for below satisfactory

Level 1: Current weighting / 100 x 100 = subtract for unacceptable

7.7 For purposes of evaluating the performance of the Employee, an evaluation panel constituted by the following persons will be established

7.7.1. Municipal Manager

7.7.2. Chairperson of the Audit Committee;

7.7.3. Internal Audit

7.7.4. Member of Mayoral Committee

7.7.5. PMS Manager or Specialist.

7.7.6. Municipal Manager from another municipality.

## 8. SCHEDULE FOR PERFORMANCE REVIEWS

8.1 The performance of each Employee in relation to his/her performance agreement shall be reviewed on the following dates with the understanding that reviews in the first and third quarter may be verbal if performance is satisfactory:

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**First quarter:** July –September 2018  
**Second quarter:** October –December 2018  
**Third quarter:** February – March 2019  
**Fourth quarter:** April – June 2019.

**8.2.** The Employer shall keep a record of the mid-year review and annual assessment meetings.

**8.3.** Performance feedback shall be based on the Employer's assessment of the Employee's performance.

**8.4.** The Employer will be entitled to review and make reasonable changes to the provisions of Annexure "A" from time to time for operational reasons. The Employee will be fully consulted before any such change is made.

**8.5.** The Employer may amend the provisions of Annexure A whenever the performance management system is adopted, implemented and/or amended as the case may be. In that case the Employee will be fully consulted before any such change is made.

## **9. DEVELOPMENTAL REQUIREMENTS**

The Personal Development Plan (PDP) for addressing developmental gaps is attached as Annexure B.

## **10. OBLIGATIONS OF THE EMPLOYER**

**10.1** The Employer shall

**10.1.1** create an enabling environment to facilitate effective performance by the employee;

**10.1.2** provide access to skills development and capacity building opportunities;

**10.1.3** work collaboratively with the Employee to solve problems and generate solutions to common problems that may impact on the performance of the Employee;

**10.1.4.** on the request of the Employee delegate such powers reasonably required by the Employee to enable him/ her to meet the performance objectives and targets established in terms of this Agreement; and

**10.1.5** make available to the Employee such resources as the Employee may reasonably require from time to time to assist him/ her to meet the performance objectives and targets established in terms of this Agreement.

## **11. CONSULTATION**



**11.1** The Employer agrees to consult the Employee timeously where the exercising of the powers will have amongst others

**11.1.1** a direct effect on the performance of any of the Employee's functions;

**11.1.2** commit the Employee to implement or to give effect to a decision made by the Employer; and

**11.1.3** a substantial financial effect on the Employer.

**11.2** The Employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in 11.1 as soon as is practicable to enable the Employee to take any necessary action without delay.

## **12. MANAGEMENT OF EVALUATION OUTCOMES**

**12.1** The evaluation of the Employee's performance will form the basis for rewarding outstanding performance or correcting unacceptable performance.

**12.2** A performance bonus of 5% to 14% of the inclusive annual remuneration package may be paid to the Employee in recognition of outstanding performance.

**12.3** The Employee will be eligible for progression to the next higher remuneration package, within the relevant remuneration band, after completion of at least twelve months (12) service at the current remuneration package on 30 June (end of financial year) subject to a fully effective assessment.

**12.4** In the case of unacceptable performance, the Employer shall

**12.4.1** Provide systematic remedial or developmental support to assist the Employee to improve his or her performance; and

**12.4.2** after appropriate performance counseling and having provided the necessary guidance and/ or support as well as reasonable time for improvement in performance, the Employer may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry out his or her duties.

## **13. DISPUTE RESOLUTION**

**13.1** Any disputes about the nature of the Employee's performance agreement, whether it relates to key responsibilities, priorities, methods of assessment and/ or any other matter provided for, shall be mediated by

**13.1.1** the MEC for local government in the province within thirty (30) days of receipt of a formal dispute from the Employee; or



**ANNEXURE A**  
**IMPLEMENTATION PLAN**  
**(SERVICE DELIVERY BUDGET IMPLEMENTATION PLAN)**

Entered into by and between

**DISANG MOLAOLE**

In his capacity as a Municipal Manager

**[JOHN TAOLO GAETSEWE DISTRICT MUNICIPALITY]**  
**["the Employer"]**

and

**MOTSHABI WILBEFORCE MOLUSI**  
**(BASIC SERVICES AND INFRASTRUCTURE DIRECTOR)**  
**["the Employee"]**

## **1. Purpose**

The service delivery budget implementation plan defines the Council's expectations of the Basic Services and Infrastructure Director's performance agreement to which this document is attached and Section 57 (5) of the Municipal Systems Act, which provides that performance objectives and targets must be based on the key performance indicators as set in the Municipality's Integrated Development Plan (IDP) and as reviewed annually.

## **2. Key responsibilities**

The following objects of local government will inform the Basic Services and Infrastructure Director's performance against set performance indicators:

- 2.1 Ensure the provision of services to communities in a sustainable manner.
- 2.2 Promote social and economic development.
- 2.3 Encourage the involvement of communities and community organizations in the matters of local government.

## **3. Key Performance Areas**

The following Key Performance Areas (KPA's) as outlined in the Local Government: Municipal Planning and Performance Management Regulations (2001) inform the strategic objectives listed in the table below:

- 3.1. Basic Service Delivery
- 3.2. Financial Viability and Management.
- 3.3. Institutional Development and Transformation.
- 3.4. Good Governance and Public Participation.
- 3.5. Local Economic Development.
- 3.6. Spatial Planning and Integrated Development and Planning.

**ANNEXURE B**

**PERSONAL DEVELOPMENT PLAN**

**Entered into by and between**

**[JOHN TAOLO GAETSEWE DISTRICT MUNICIPALITY]  
["The Employer"]**

**and**

**[MOTSHABI WILBEFORCE MOLUSI  
(BASIC SERVICES AND INFRASTRUCTURE DIRECTOR)  
["The Employee"]**

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## **1. Personal Development Plan**

### **1.1.1 A Municipality should be committed to**

- (a) the continuous training and development of its employees to achieve its vision, mission and strategic objectives and empower employees; and**
- (b) managing training and development within the ambit of relevant national policies and legislation.**

### **1.1.2 A Municipality should follow an integrated approach to Human Resource Management, that is:**

- (a) Human resource development forms an integral part of human resource planning and management.**
- (b) In order for training and development strategy and plans to be successful it should be based on sound Human Resource (HR) practices, such as the (strategic) HR Plan, job descriptions, the result of regular performance appraisals and career pathing.**
- (c) To ensure the necessary linkage with performance management, the Performance Management and Development System provides for the Personal Development Plans of employees to be included in their annual performance agreements. Such approach will also ensure the alignment of individual performance objectives to the municipality's strategic objectives, and that training and development needs can be identified through performance management and appraisal.**
- (d) Career-pathing ensures that employees are placed and developed in jobs according to aptitude and identified potential. Through training and development they can acquire the necessary competencies to prepare them for future positions. A comprehensive competency framework and profile for Municipal Managers are attached and these should be linked to relevant registered unit standards to specifically assist them in compiling Personal Development Plans in consultation with their managers.**
- (e) Personal Development Plans are compiled for individual employees and the data collated from all employees in the municipality forms the basis for the prescribed Workplace Skills Plan, which municipalities are required to compile as a basis for all training and education activities in the municipality in a specific financial year and report on progress made to the Local Government Sector Education and Training Authority.**

- 1.1.3 The aim of the compilation of Personal Development Plans is to identify, prioritise and implement training needs.**

#### 1.1.4 Compiling the Personal Development Plan attached at Annexure B.

- (a) Competency assessment instruments, which are dealt with more specifically in Annexure B: 1 and 2, should be established to assist with the objective assessment of employees' actual competencies against their job specific competency profiles and managerial competencies at a given period in time with the purpose of identifying training needs or skills gaps.
- (b) The competency framework and profiles and relevant competency assessment results will enable a manager, in consultation with his / her employee, to compile a Personal Development Plan. The identified training needs should be entered into column 1 of Annexure B, entitled Skills / Performance Gap. The following should be carefully determined during such a process:
- (i) Organizational needs, which include the following:
- Strategic development priorities and competency requirements, in line with the municipality's strategic objectives.
  - The competency requirements of individual jobs. The relevant job requirements (job competency profile) as identified in the job description should be compared to the current competency profile of the employee to determine the individual's competency gaps.
  - Specific competency gaps as identified during the probation period and performance appraisal of the employee.
- (ii) Individual training needs that are job / career related.
- (c) Next, the prioritisation of the training needs should be listed since it may not be possible to address all identified training needs in a specific financial year. It is however of critical importance that training needs be addressed on a phased and priority basis. This implies that all these needs should be prioritized for purposes of accommodating critical / strategic training and development needs in the HR Plan, Personal Development Plans and the Workplace Skills Plan.
- (d) Consideration must then be given to the expected outcomes, to be listed in column 2 of Annexure B, so that once the intervention is completed the impact it had can be measured against relevant output indicators.
- (e) An appropriate intervention should be identified to address training needs / skills gaps and the outcome to be achieved but with due regard to cost effectiveness. These should be listed in column 3 of Annexure B, entitled: Suggested training and / or development activity in line with the National Qualifications Framework, which could enable the trainee to obtain recognition towards a qualification for training undertaken. It is important to determine through the Training / Human Resource Development / Skills Development Unit within the municipality whether unit standards have been developed and registered with the South

African Qualifications Authority that are in line with the skills gap and expected outcomes identified. Unit standards usually have measurable assessment criteria to determine achieved competency.

- (f) Guidelines regarding the number of training days per employee and the nominations of employees: An employee should on average receive at least five days of training per financial year and not unnecessarily be withdrawn from training interventions.
- (g) Column 4 of Annexure B: The suggested mode of delivery refers to the chosen methodology that is deemed most relevant to ensure transfer of skills. The training / development activity should impact on delivery back in the workplace. Mode of delivery consists of, amongst others, self-study [The official takes it upon him / her to read e.g. legislation]; internal or external training provision; coaching and / or mentoring and exchange programmes, etc.
- (h) The suggested time frames (column 5 of Annexure B) enable managers to effectively plan for the annum e.g. so that not all their employees are away from work within the same period and also ensuring that the PDP is implemented systematically.
- (i) Work opportunity created to practice skill / development areas, in column 6 of Annexure B, further ensures internalisation of information gained as well as return on investment (not just a nice to have skill but a necessary to have skill that is used in the workplace).
- (j) The final column, column 7 of Annexure B, provides the employee with a support person that could act as coach or mentor with regard to the area of learning.

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**Personal Development Plan of: MOTSHABI WELBEFORCE MOLUSI**

1. Skills / Performance Gap (in order of priority)	2. Outcomes Expected (measurable indicators: quantity, quality and time frames)	3. Suggested training and / or development activity	4. Suggested mode of delivery	5. Suggested Time Frames	6. Work opportunity created to practice skill / development area	Support Person
1.						
2.						

**POSITION: DIRECTOR BASIC SERVICES AND INFRASTRUCTURE**

**EMPLOYEE Signature: .....**

**MUNICIPAL MANAGER Signature: .....**